

Bike Everywhere Challenge Wrap Up Report

Marketing and Communications Team



Campaign Overview

The Denton County Transportation Authority partnered with the North Central Texas Council of Governments (NCTCOG) to host the first "Bike Everywhere" challenge to encourage people to bike instead of driving to work, the grocery store, or just for fun during the month of May (National Bike Month)!

This free challenge was open to all Denton County residents to enjoy the benefits of biking while also getting a chance to win great prizes.

Each participant had to create a free account on NCTCOG's Try Parking It website, join DCTA's Bike Everywhere Challenge and log their bike trips to be eligible to win the challenge prizes.





Campaign Overview

The three participants with the most bike trips logged at the end of the challenge would win the following top prizes provided by DCTA's three member cities – Denton, Lewisville and Highland Village – who sponsored the challenge:

- 1st Place \$150 gift card to Cadence Cyclery and sponsorship swag
- 2nd Place \$75 gift card from Denton Bicycle Center and sponsorship swag
- 3rd Place Two VIP tickets to the 2017 Lewisville Western Days Festival (\$500 value) and sponsorship swag





Goals and Objectives

- Encourage people to ride their bike instead of driving for increased participation in the new challenge during National Bike Month
- Generate buzz for the campaign with increased social media reach/impressions, community outreach and media relations efforts
- Secure key partnerships with local organizations and member cities to launch campaign

Timeline

May 1 through May 31, 2017

Target Audience

- Denton County residents
- Cyclist groups/enthusiasts
- University students





Key Campaign Messages

- DCTA is challenging all Denton County residents to bike everywhere all month long for a chance to win awesome prizes!
- Get out of your car and ride your bike all month long for DCTA's Bike Everywhere Challenge!
- Ride your bike all month long and enter DCTA's Bike
 Everywhere Challenge for a chance to win cool prizes and help the environment!
- Official campaign hashtag #BikeDCTA



Marketing Tactics	Budget Spent
Mobile Advertising	\$2,000
Social Media Advertising	\$1,852
Brand Ambassador Deployment	\$1,378
Campaign Collateral Printing (Rack Cards, Vehicle Signage, etc.)	\$1,286
TOTAL BUDGET	\$6,516



Campaign Tactics

Digital Graphics

- Campaign website
- Web splash and article

Social Media Marketing and Advertising

- Facebook and Twitter ads
- Organic post creative
- Blog post

Print Marketing Collateral

- Rack Card
- Poster and Vehicle Signage

Media Relations

Joint news release and distribution

Community Partnership-Outreach

- Campaign sponsorships and support
- Local business/organization outreach
- Brand ambassador deployments in Denton

Email Marketing

• Campaign e-blast distribution

Mobile Advertising

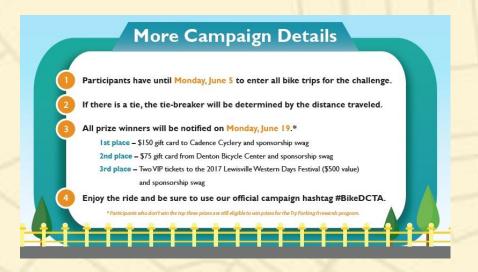
 Hyper local mobile targeting in Lewisville, Highland Village and Denton



Digital Campaign Graphics

Campaign Website







Digital Campaign Graphics

Web Splash Creative





Social Media Marketing/Advertising

Facebook Carousel Ads











Social Media Marketing/Advertising

Organic Social Media Creative



Enter today at BikeDCTA.net!

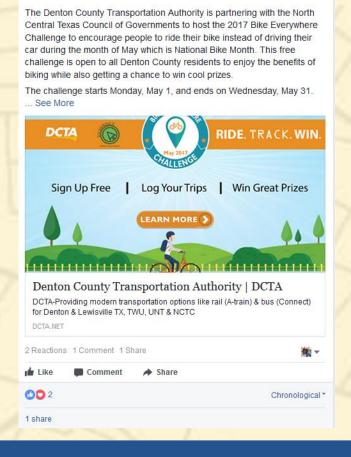
Twitter Ad



Green Source DFW

May 2 - @

Social Media Outreach-Coverage



Like Page









Blog Post



Best Ways to Celebrate National Bike Month in Denton County



May 5, 2017 I By Adrienne Hamilton / Post a Comment





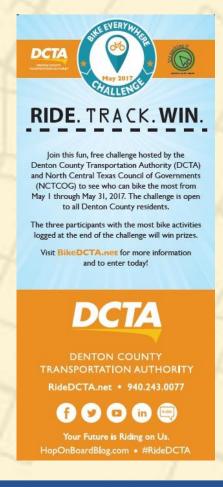
May is National Bike Month, sponsored by the League of American Bicyclists and celebrated all across the country! Now is a great time to put the pedal to the medal and enjoy the many benefits of bicycling such as saving money and time, improving your health, helping our environment or simply exploring your

We've gathered up the best ways you can celebrate Bike Month with us, as well as throughout Denton



Print Marketing Collateral

Rack Card (Front and Back)





Promotional Poster





Print Marketing Collateral

A-train Vehicle Decal



Downtown Denton Transit Center Poster and Rack Cards



Bus Rack Card





Media Relations

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Home Publications News Sports Calendar Voices Photos Obituaries Readers' Choice

DCTA partners with NCTCOG to host Bike Everywhere Challenge

Staff report Apr 27, 2017 😞 1



Photo courtesy of Tommy Tran

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The Denton County Transportation Authority and the North Central Texas Council of Governments are partnering in May to encourage that people ride bikes instead of driving.

The 2017 Bike Everywhere Challenge, which coincides with National Bike Month, makes Denton County residents who log their bike trips eligible for gift cards and other prizes. Participants can utilize cycle racks on DCTA buses and A-trains to get around the county, according to officials.

"Our goals for this challenge [are] to encourage all Denton County residents to ride their bike as alternative transportation to help increase their physical activity and reduce their carbon footprint," said Jim Cline, DCTA president.



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Second Annual Bike to Work Challenge Now Underway

Posted on May 5, 2017



NORTH TEXAS (WBAP/KLIF News) – The second annual Bike to Work challenge is now underway and organizers want North Texans to get involved.

The North Central Texas Council of Governments' Amanda Wilson said they've partnered with DART and the Denton County

Transportation Authority to host challenges for its passengers via tryparkingit.com.

She said the initiative encourages people to get out of their cars and onto their bikes or into carpools during their commutes.

"It really helps with reducing congestion and improving air quality. We're right in the middle of our ozone season...so, we're definitely looking to help improve the that air," said Wilson.

While participation is off to a slow start, Wilson said the challenge has already made a positive environmental impact this week.

"There have been close to 300 trips saved that would have normally been a car trip, over 500 miles saved that would have been a car trip and about 30 gallons of fuel have been saved," she said.

To participate, go to the tryparkingit.com website and register for an account. Dallas residents need to register for DARTS' Bike to Work challenge. All Denton residents must register for the county's DCTA Bike Anywhere challenge.



Media Relations













The Denton County Transportation Authority (DCTA) is partnering with the North Central Texas Council of Governments (NCTCOG) to host the 2017 Bike Everywhere Challenge to encourage people to ride their bike instead of driving their car during the month of May which is National Bike Month! This free challenge is open to all Denton County residents to enjoy the benefits of biking while also getting a chance to win cool prizes.

The challenge starts Monday, May 1, and ends on Wednesday, May 31. Each participant must create a free account on NCTCOG's Try Parking It website, join DCTA's Bike Everywhere Challenge and log their bike trips to be eligible to win the challenge prizes.



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Bike Everywhere Challenge

Denton County Transportation Authority Partners with North Central Texas Council of Governments to Host 2017 Bike Everywhere Challenge

Residents encouraged to ride their bike this May during National Bike Month and join the challenge for a chance to win prizes

The Denton County Transportation Authority (DCTA) is partnering with the North Central Texas Council of Governments (NCTCOG) to host the 2017 Bike Everywhere Challenge to encourage people to ride their bike instead of driving their car during the month of May which is National Bike Month! This free challenge is open to all Denton County residents to enjoy the benefits of biking while also getting a chance to win cool prizes.

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Each participant must create a free account on NCTCOG's Try Parking It website, join DCTA's Bike Everywhere Challenge and log their bike trips to be eligible to win the challenge prizes.

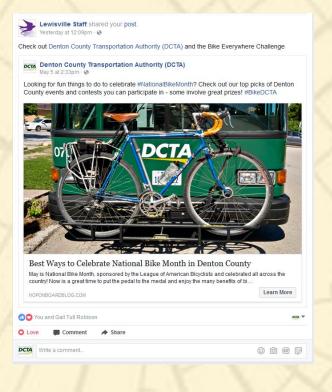
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Community Partnership-Outreach





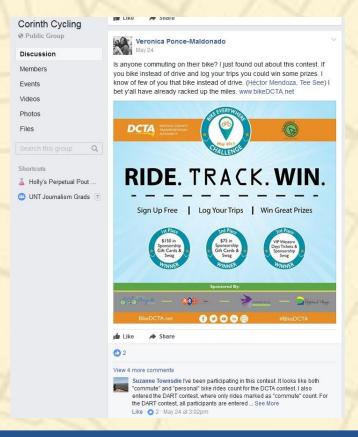
City of Highland Village Website





Community Partnership-Outreach

Local Bicycle Facebook Group



DFW Green News Site



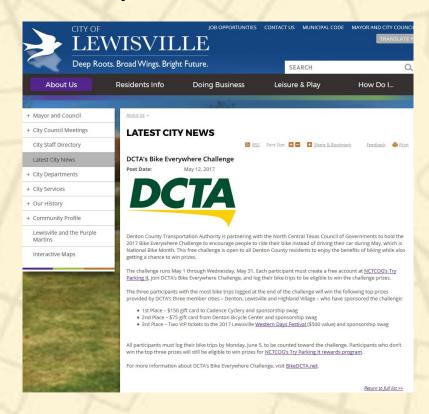
Email Newsletter Notification





Community Partnership-Outreach

City of Lewisville Website



City of Denton Bike Month Campaign Poster





Email Marketing



DCTA Hosting Bike Everywhere Challenge during National Bike Month

DCTA is partnering with the North Central Texas Council of Governments (NCTCOG) to host the 2017 Bike Everywhere Challenge to encourage people to use their bike instead of their car during the month of May which is National Bike Month! This free challenge is open to all Denton County residents to enjoy the benefits of biking while also getting a chance to win cool prizes.

The challenge ends on Wednesday, May 31. Each participant must create a free account on NCTCOG's Try Parking It website at tryparkingit.com, join DCTA's Bike Everywhere Challenge and log their bike trips to be eligible to win the challenge prizes.

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SIGN UP



Campaign Results

- Total Campaign Participation
 - 22 total participants (logged trips)
 - 36 campaign registrations
- Bike Trip Information
 - Total number of bike trips logged 774 miles
 - Total distance of all bike trips 2,313
 - Fuel saved 108 gallons
 - Total calories burned 122,854
- City Participation Breakdown (logged and/or registered)
 - Denton 23
 - Dallas 6
 - Flower Mound, Carrollton, Irving and Richardson 1 each

- NCTCOG Total Bike Trips Logged in May (Try Parking It)
 - 35 total trips in May 2016
 - 75 total trips in May 2017
 - DCTA contributed to 22 of these trips with the Bike Everywhere Challenge campaign



DCTA Campaign Results

Community Partnerships/Sponsorships

- North Central Texas Council of Governments (partner)
- City of Denton (sponsor)
- City of Highland Village (sponsor)
- City of Lewisville (sponsor)

Facebook Marketing Results (Advertising & Organic Posts)

- 172,370 total people reached
- 536 total engagements (shares, comments, likes)
- 4,401 clicks to campaign website

Twitter Marketing Results (Advertising & Organic Posts)

- 91,408 total impressions
- 119 total engagements (shares, comments, likes)
- 4,438 clicks to campaign website



Campaign Results

Mobile Advertising

- 217,320 impressions
- 563 clicks to campaign website (0.26 percent clickthrough rate)

Community Outreach

- 1,475 people reached through brand ambassador deployment
- More than 10 local organizations/partners helped promote the campaign. Highlights include:
 - University of North Texas
 - Keep Denton Beautiful
 - Denton Main Street Association
 - Bike Denton
 - Corinth Cycling Group

Campaign Website Traffic

602 total page views (Google Analytics)

Media Relations

- Seven total stories secured with 386,000 impressions and a publicity value of nearly \$300. Highlights include:
 - WBAP News
 - Denton Record-Chronicle
 - Star Local Media

Email Marketing

- Two e-blasts distributed (average):
 - 15 percent open rate and 1 percent clickthrough rate
 - 6,682 total emails delivered

Blog Post

- 126 total page views
- 262 Facebook social shares



Future Campaign Enhancements

More Educational Component

 Educate Denton County residents on the benefits of biking with stats, infographics, etc.

Increase Local Sponsors

 Include more local organizations to sponsor prizes, promotion, etc.

Expanded Winner Specifications

Total miles included with total trips logged

Campaign Preview Addition

 Announce and advertise challenge two weeks prior to the challenge

